



≡ MENU

WELCOME TO THE FREE ONE-STOP SHOP FOR FUTURE CONSULTANTS

This document is a collection of personal questions we used to prepare ourselves for consulting interviews. It can help you prepare yourself for many personality questions you may come across during consulting interviews.

REMEMBER:

Interviewers want to get to know YOU! They may ask deeper questions than just e.g. "What's your goal in life". Be prepared to answer these questions truthfully and take your time to reflect on that yourself... ask yourself "WHY"... The questions listed below are meant to help you think about certain aspects what may come up during the interview.

<http://www.consutingchallenge.org/>

ALWAYS ANSWER QUESTIONS USING STAR (Situation, Task, Action, Result)

1. Tell me who you are in 90 seconds
2. Name your two main strengths
3. Name your two main weaknesses
4. Why do you want to work at our company?
5. What do you know about the company?
6. Why should we hire you and not the other person?
7. Tell me about a situation where you thought out of the box/innovative
8. When have you explored new territory?
9. What are your goals?
10. Where do you see yourself in 5 / 10 years?
11. When have you gone beyond expectations?
12. When have you interacted effectively?
13. When have you build a communication network?
14. How do you deal with stress?
15. When have you handled conflict in a group?

16. When have you proven analytical skills?
17. What's your biggest achievement?
18. What was your biggest failure? What did you learn?
19. How would you react to stressful situation? (e.g. airbus & problem with contract)
20. What's your dream job?
21. What do you expect from your position at our company?
22. What work environment do you prefer?
23. What is your management style?
24. When was a time where you showed leadership skills?
25. How would your co-workers/friends describe you in one sentence?
26. What are your passions?
27. Do you have any questions for us before we end this interview?

Some more questions to think about...

1. Matrix: better/worse than average person; improved/stagnated
2. Why should we not take you on a project?
3. Why should we hire you?
4. What are you proud of?
5. Where did you ever run against a wall (figuratively speaking)?
6. Where have you taken risks?
7. What are the three things that motivate you to get up in the morning, work...?
8. What was the last criticism you received from your last employer?
9. What would your last boss say about you?
10. What are the three things your former manager would like you to improve?
11. Describe yourself in 3 adjectives
12. Why consulting?
13. If you could turn back time, where would you go?
14. If you could do something over again, what would it be?
15. Where have you failed?

16. What do you think are the three most important characteristics a consultant should have?
17. When have you had to overcome a challenge?
18. Where did you use an unconventional approach to solve a problem?
19. When have you had to take make a tough decision?
20. How would your best friend describe you?
21. What are you scared off?
22. What makes you uncomfortable?
23. What do you think you can do better?
24. What's your favourite movie?
25. Favourite book?
26. Who is your mentor/someone you trust/look up to?
27. Which comic figure are you?
28. If you were a picture, which one would you be?
29. If you were an animal, which one would you be?
30. What makes you happy?
31. What do I need to know about you that is NOT on your CV?

32. Your Autobiography: what would be your title?